

We are an experienced private equity firm headquartered in Tampa, Florida. We pride ourselves on our deep investment track record, knowledge, and simply doing the right thing for our investment and business partners.

## Our Approach

### Honesty & Transparency

In every deal, our goal is to create long-lasting partnerships built on the tenets of integrity, trust, and mutual respect.

### Hands-On Leadership

With a small and focused team, Canopy works directly with ownership, managers, and other stakeholders to drive growth and superior outcomes.

### Flexibility & Experience

We rely on a creative, flexible mindset and extensive transaction experience to find a “win-win” investment structure that is unique to each opportunity.

## Investment Criteria

- ✓ Primarily majority equity buyouts and recapitalizations; open to minority deals on a deal-by deal basis
- ✓ \$10 – \$100M in revenue; \$2 – \$20M in EBITDA
- ✓ Nationwide capability, with a specific focus on the Southeast and Florida
- ✓ Industry preference for business services, healthcare services, infrastructure, transportation / logistics, distribution
- ✓ Strong company culture with capable, growth-oriented junior leadership
- ✓ Potential for additional bolt-on acquisitions

## Current Portfolio Companies



**Orlando, FL**  
**Feb 2022**

Provider of specialty cleaning, maintenance, and repair solutions for underground water infrastructure. Services include stormwater and sewer repairs, jet-vac drain cleaning, video pipe inspections, and lift station maintenance & repair. C9 services a variety of commercial, industrial, municipal, and property management customers.



**Minneapolis, MN**  
**Dec 2021**  
**Rogers, AR**  
**June 2021**

The Barcode Group represents a CPG agency consolidation, with four distinct legacy brands. The Group partners with emerging and private labels brands who are seeking expanded distribution in top U.S. retail channels, including Walmart, Sam’s Club, Costco, Walgreens, Target, and Amazon. *Co-investment with Clearview Capital.*



**Jupiter, FL**  
**Dec 2018**

Full-service turnkey industry contractor, offering a variety of specialties including submerged arc stainless steel digester overlay, carbon steel buildup, portable field service machining, process piping system installations, digester component replacement, and pressure vessel alterations and re-ratings.



**Largo, FL**  
**June 2018**

Turtle Infrastructure Partners (“TIP”) is a roadway and related infrastructure maintenance provider, with services including asphalt repair, milling, clean-up, median mowing, guardrail installation & repair, and highway signage improvements. TIP services the entire state from its four office locations in Central Florida.