

*We are an experienced private equity firm headquartered in Tampa, Florida. We pride ourselves on our deep investment track record, knowledge, and simply doing the right thing for our investment and business partners.*

## Our Approach

### Honesty & Transparency

In every deal, our goal is to create long-lasting partnerships built on the tenets of integrity, trust, and mutual respect.

### Hands-On Leadership

With a small and focused team, Canopy works directly with ownership, managers, and other stakeholders to drive growth and superior outcomes.

### Flexibility & Experience

We rely on a creative, flexible mindset and extensive transaction experience to find a “win-win” investment structure that is unique to each opportunity.

## Investment Criteria

- ✓ Primarily majority equity buyouts and recapitalizations; open to minority deals on a deal-by deal basis
- ✓ Industry preference for business services, healthcare services, infrastructure, transportation / logistics, distribution
- ✓ \$10 – \$100M in revenue; \$2 – \$20M in EBITDA
- ✓ Strong company culture with capable, growth-oriented junior leadership
- ✓ Nationwide capability, with a specific focus on the Southeast and Florida
- ✓ Potential for additional bolt-on acquisitions

## Current Portfolio Companies



Specialized welding and maintenance services to the Paper and Pulp Industry



Jet-vac cleaning, hydro-excavation, maintenance, and specialty repair services for underground utility infrastructure



Retail agency for consumer brands and private label manufacturers seeking big-box distribution



Asphalt milling, full-service paving, road maintenance, and specialty roadway projects for FL infrastructure contractors and municipalities